Are you passionate about the lumber industry and skilled in customer engagement? Mission Building Supplies is seeking an experienced Contractor Lumber Salesperson to join our dynamic team. If you have a proven track record in lumber sales and thrive in a fast-paced environment, we want to hear from you!

Key Responsibilities:

* Build and maintain strong relationships with contractors and industry professionals.
* Provide expert advice on lumber products and their applications.
* Identify and pursue new sales opportunities through networking and relationship-building.
* Manage customer accounts and ensure satisfaction with product quality and service.
* Collaborate with team members to achieve sales targets and enhance product offerings.

Qualifications:

* Minimum of 3 of experience in lumber sales, specifically with contractors.
* Strong knowledge of lumber products, specifications, and industry trends.
* Excellent communication and interpersonal skills.
* Ability to work independently and within a team.
* Proficient in using Microsoft Office Suite.
* Prior working knowledge using Bistrack is an asset but not required.

What We Offer:

* Competitive salary and commission structure.
* Comprehensive benefits package, including health and dental plans.
* Opportunities for professional development and growth.
* Supportive and collaborative company culture.

If you're ready to join a respected industry leader and help our business grow, please send your resume and a cover letter to donc@mbsgroup.ca with the subject line “Lumber Salesperson Application.” We can’t wait to meet you!

*Mission Building Supplies is an equal-opportunity employer. We celebrate diversity and are committed to creating an inclusive environment for all employees.*